

REPORT OF THE COUNCIL ON MEDICAL SERVICE

CMS Report 6-I-15

Subject: Hearing Aid Coverage
(Resolutions 812-I-14 and 817-I-14)

Presented by: Robert E. Hertzka, MD, Chair

Referred to: Reference Committee J
(Jeffrey P. Gold, MD, Chair)

1 At the 2014 Interim Meeting, the House of Delegates referred two resolutions addressing hearing
2 aid coverage. Resolution 812-I-14, “Health Plan Coverage for Hearing Aid Devices,” which was
3 introduced by the American Academy of Pediatrics, asked:

4
5 That our American Medical Association (AMA) support state advocacy efforts that would
6 mandate universal health plan coverage of hearing aid devices to patients with hearing loss,
7 regardless of age, to help them realize the potential benefits from appropriate amplification that
8 is properly fit, adjusted and used as part of a comprehensive intervention plan. Coverage
9 should also recognize the need for replacement of hearing aids due to maturation, change in
10 hearing ability, and normal wear and tear.

11
12 Resolution 817-I-14, “Medicare Coverage of Hearing Aids,” which was introduced by the Florida
13 Delegation, asked:

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15 That our AMA support Medicare coverage of hearing aid devices, including external and
16 implantable hearing aid devices.

17
18 The Board of Trustees assigned these resolutions to the Council on Medical Service for report back
19 to the House of Delegates at the 2015 Interim Meeting. This report provides background on hearing
20 loss and hearing aid coverage for people of all ages; summarizes relevant AMA policy; and makes
21 policy recommendations.

22
23 **BACKGROUND**

24
25 Hearing loss can occur at any age, although its prevalence increases exponentially with age.
26 According to statistics compiled by the National Institute on Deafness and Other Communication
27 Disorders, two to three of every 1,000 children in the US are born with a detectable level of hearing
28 loss. Approximately 15 percent of adults aged 18 and over, or 37.5 million Americans, report some
29 degree of hearing loss. Disabling hearing loss is experienced by two percent of adults aged 45 to
30 54, 8.5 percent of adults aged 55-64, nearly a quarter of adults aged 65 to 74, and half of adults
31 who are 75 and older.¹

32
33 Hearing loss reduces a person’s sound awareness and ability to listen and understand speech, and
34 can diminish one’s quality of life. Among older adults, empirical studies have identified
35 associations between hearing loss and frailty, lower levels of physical activity, social isolation,
36 depression, health care expenditures and even earlier mortality.²

1 Hearing aids are amplifying devices that compensate for mild to profound hearing loss experienced
 2 by people of all ages. They range in price from hundreds to several thousand dollars; the average
 3 cost is estimated to be about \$2,500. Out-of-pocket expenses for a pair of hearing aids (most people
 4 experience hearing loss in both ears) ranges from about \$4,000 to \$6,000, a considerable expense
 5 that is not covered by Medicare or most insurance plans and that is beyond the means of many
 6 patients who could benefit from them.

7
 8 *Children's Coverage*

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 10 Hearing loss profoundly affects the social development of children, their ability to communicate
 11 and their speech development. The Early and Periodic Screening, Diagnostic and Treatment
 12 (EPSDT) program, which is the child health component under Medicaid, requires hearing aid
 13 coverage for children up to age 21. The EPSDT benefit is more robust than the Medicaid benefit
 14 for adults and is designed to assure that hearing loss is detected and treated in children as early as
 15 possible. That being said, several barriers limit children's access to hearing aid devices under
 16 Medicaid, including low payment rates and limited availability of pediatric hearing health
 17 professionals in some areas.

18
 19 According to the American Academy of Pediatrics, 20 states have health insurance mandates
 20 requiring some private health plan coverage for hearing aids for children. However, the type of
 21 coverage varies by criteria such as ages covered, coverage amounts and benefit period. For
 22 example, Colorado requires insurance carriers to cover hearing aids for children under 18 when
 23 medically necessary, and must include new hearing aids at least every five years, whereas
 24 Connecticut requires coverage for children up to age 12 and allows policies to limit the benefit to
 25 \$1,000 every two years.³

26
 27 A recent study on the Affordable Care Act's pediatric essential health benefit (EHB) found that 24
 28 states include hearing aid coverage for children.⁴ EHBs provide coverage standards for non-
 29 grandfathered health plans sold in individual and small-group markets, including plans sold via
 30 state health insurance marketplaces. Under federal regulations, pediatric EHBs must include oral
 31 health care and vision coverage. States may add hearing aid coverage to their pediatric benchmark
 32 plans but it is not a federal requirement.

33
 34 Early intervention through the Individuals with Disabilities Education Act (IDEA) also provides
 35 coverage for certain costs associated with audiology services and hearing devices for children.
 36 These services are provided through local school districts or health departments, depending on the
 37 state, and vary with regard to degrees of hearing loss required to obtain assistance under the
 38 program.

39
 40 *Adult Coverage*

41
 42 According to the Hearing Loss Association of America, approximately 20 state Medicaid programs
 43 provide coverage of hearing aids and related services.⁵ Coverage in some states is quite limited
 44 with additional barriers such as prior authorization requirements and low Medicaid payment rates.

45
 46 The US Department of Veterans Affairs provides hearing aids and related services to qualified
 47 military veterans and is the country's largest purchaser of hearing aids. In 2013, the VA purchased
 48 617,000 hearing aids, or about 20 percent of the US market.⁶

49
 50 Few private insurance plans cover hearing aids for adults, and among those that do, most coverage
 51 is limited. The American Speech-Language-Hearing Association lists 20 states that currently

1 require health care plans to include some payment for hearing aids. Most of these mandate
 2 coverage for children, and only three states—Arkansas, New Hampshire and Rhode Island—
 3 require insurers to provide hearing aid coverage to adults.⁷

4
 5 Private insurance policies that provide coverage of hearing aids typically only cover a portion of
 6 the cost. For example, a health plan may pay a specified amount—such as \$500 or \$1,000—toward
 7 a hearing aid purchase, or the plan may provide discounts with contracted hearing aid providers. In
 8 addition, private health plans may offer hearing-aid coverage riders on their policies for an
 9 additional premium cost to members who select the rider option. Those who enroll in a rider are
 10 generally given discounts on hearing aids and batteries for themselves and covered family members
 11 under specific parameters as described in the rider, such as contracted vendors where devices must
 12 be purchased.

13
 14 *Medicare*

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 16 Medicare’s Initial Preventive Physical Examination, also known as the “Welcome to Medicare
 17 Preventive Visit” requires physicians to review the patient’s functional ability and level of safety.
 18 As part of this once-per-lifetime visit, physicians are directed to use appropriate screenings that are
 19 recognized by national professional medical associations to review certain functional areas,
 20 including hearing impairment. However, Section 1862(a)(7) of the Social Security Act explicitly
 21 excludes hearing aids and related exams from Medicare coverage.⁸ A diagnostic hearing exam
 22 ordered because of recent illness or injury may be covered by Medicare Part B, but if a hearing aid
 23 is prescribed during such an exam, it is not covered. Some Medicare Advantage (Part C) plans
 24 cover hearing exams and hearing aids, although this coverage varies and may not be available in all
 25 areas.

26
 27 Certain prosthetic devices that are indicated for patients who cannot use or do not benefit from
 28 hearing aids—such as cochlear implants, auditory brainstem implants and osseointegrated
 29 implants—are covered by Medicare. However, the primary treatment for most hearing loss, which
 30 is a properly fitted hearing aid, is prohibited by law from being paid for by Medicare. The
 31 Medicare Hearing Aid Coverage Act of 2015 would remove the provisions in the Social Security
 32 Act that prohibit Medicare from covering hearing aids.

33
 34 **RELEVANT AMA POLICY**

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 36 AMA policy supports hearing aid coverage for children via Policy H-165.846[2], which advocates
 37 that the EPSDT program be used as the model for any essential health benefits package for
 38 children. Policy H-245.970 supports early hearing detection and intervention for infants, and
 39 supports federal legislation that provides statewide programs for hearing screening of newborns
 40 and infants, prompt evaluation and diagnosis of children referred from screening programs, and
 41 appropriate interventions and follow-up for children with hearing loss.

42
 43 However, Policy H-185.964 opposes new health benefit mandates unrelated to patient protections,
 44 which jeopardize coverage to currently insured populations. Similarly, under Policy H-165.856, the
 45 AMA supports the principle that benefit mandates should be minimized to allow markets to
 46 determine benefit packages and permit a wide choice of coverage options.

47
 48 AMA policy is silent with regard to adult and Medicare coverage of hearing aids.

1 DISCUSSION

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3 The Council recognizes that access to hearing aids by people with hearing loss improves health
4 outcomes, and that a lack of access to these devices can adversely impact the quality of life of
5 people of all ages. In its recommendations, the Council seeks to balance the value of hearing aid
6 coverage with concerns over costs and new benefit mandates.

7
8 The Council is particularly concerned that many children with hearing loss may not receive hearing
9 aids and appropriate related services due to a lack of coverage or limitations on existing coverage
10 under the patchwork of public and private insurance mandates described in this report.
11 Accordingly, the Council recommends reaffirmation of Policies H-245.970 and H-165.846.
12 Consistent with these policies, and to further minimize negative outcomes on children with hearing
13 loss who would benefit from hearing aid devices but lack adequate coverage, the Council suggests
14 adopting new policy that explicitly affirms the AMA's support for children's hearing aid coverage.
15 The Council recommends that the AMA support public and private health insurance coverage that
16 provides all infants and children with hearing loss access to appropriate hearing health
17 professionals, services and devices, including digital hearing aids. The Council further
18 recommends that this coverage should, at minimum, recognize the need for replacement of hearing
19 aids due to maturation, change in hearing ability and normal wear and tear.

20
21 With regard to adult coverage, the Council considered whether AMA support for state benefit
22 mandates would conflict with existing AMA policy that generally opposes new benefit mandates
23 and supports the minimization of new benefit mandates. The Council concluded that a
24 recommendation supporting adult hearing aid coverage mandates would conflict with Policies H-
25 185.964 and Policy H-165.856. In an effort to increase access to hearing aids and related services
26 among adults with hearing loss, the Council recommends encouraging private health plans to offer
27 optional riders allowing their members to add hearing benefits to existing policies which offset the
28 costs of hearing aid purchases, hearing-related exams and related services. Regarding Medicare, the
29 Council notes that Medicare managed care plans (Part C) are private plans that could offer riders.

30
31 The Council also discussed whether to recommend that the AMA support Medicare coverage or
32 partial coverage of hearing aids and related services. Prevalence of hearing loss increases with age,
33 and the incidence of hearing loss among Medicare patients is expected to increase exponentially in
34 the coming years. The Medicare population is projected to increase from 55 million enrollees today
35 to over 81 million people by 2030 as baby boomers age into the program.⁹ The cost of hearing aid
36 coverage for several million eligible enrollees would be considerable. The Council is mindful that
37 the goal of the Medicare program is to ensure patient access to high-quality services while
38 encouraging efficient use of government resources. The Council also notes that supplemental
39 insurance and Medicare Advantage plans, which pay for some hearing aid expenses, are available
40 to a subset of Medicare patients with hearing loss. For these reasons, the Council does not
41 recommend that the AMA support Medicare coverage of hearing aids.

42
43 RECOMMENDATIONS

44
45 The Council on Medical Service recommends that the following be adopted in lieu of Resolutions
46 812-I-14 and 817-I-14, and that the remainder of the report be filed.

- 47
48 1. That our American Medical Association (AMA) reaffirm Policy H-245.970, which
49 supports early hearing detection and intervention to ensure that all infants receive proper
50 hearing screening, diagnostic evaluation, intervention and follow-up in a timely manner.
51 (Reaffirm HOD Policy)

- 1 2. That our AMA reaffirm Policy H-165.846, which advocates that the Early Periodic
2 Screening, Diagnostic, and Treatment (EPSDT) program be used as the model for any
3 essential health benefits package for children. (Reaffirm HOD Policy)
4
- 5 3. That our AMA support public and private health insurance coverage that provides all
6 hearing-impaired infants and children access to appropriate physician-led teams and
7 hearing services and devices, including digital hearing aids. (New HOD Policy)
8
- 9 4. That our AMA support hearing aid coverage for children that, at minimum, recognizes the
10 need for replacement of hearing aids due to maturation, change in hearing ability and
11 normal wear and tear. (New HOD Policy)
12
- 13 5. That our AMA encourage private health plans to offer optional riders that allow their
14 members to add hearing benefits to existing policies to offset the costs of hearing aid
15 purchases, hearing-related exams and related services. (New HOD Policy)
16
- 17 6. That our AMA support coverage of hearing tests administered by a physician or physician-
18 led team as part of Medicare's benefit. (New HOD Policy)

Fiscal Note: Less than \$500.

REFERENCES

¹ National Institutes of Health. National Institute on Deafness and Other Communications Disorders. Quick Statistics. <http://www.nidcd.nih.gov/health/statistics/pages/quick.aspx>.

² American Academy of Otolaryngology – Head and Neck Surgery. Letter to the Centers for Medicare & Medicaid Services re: Scope of Hearing Aid Coverage Exclusion in the Medicare Program; End-Stage Renal Disease Prospective Payment System, Quality Incentive Program, and Durable Medical Equipment, Prosthetics, Orthotics, and Supplies Proposed Rule. September 2, 2014.

³ American Academy of Pediatrics. Email to AMA staff dated April 20, 2015.

⁴ Grace, AM, Noonan, KG, Cheng, TL, et al. The ACA's Pediatric Essential Health Benefit Has Resulted in a Patchwork of Coverage With Exclusions. *Health Affairs*, 33, no. 12 (2014):2136-2143.

⁵ Hearing Loss Association of America. Medicaid Regulations. As of: January 2015. http://www.hearingloss.org/sites/default/files/docs/MEDICAID_REGULATIONS.pdf.

⁶ *The Hearing Review*. Hearing Aid Sales Rise 5% in 2013; Industry Closes in on 3M Unit Mark Published on February 26, 2014. <http://www.hearingreview.com/2014/02/staff-standpoint-hearing-aid-sales-rise-5-2013-industry-closes-3m-unit-mark/>.

⁷ Hearing Loss Association of America. Medicaid Regulations. As of: January 2015. http://www.hearingloss.org/sites/default/files/docs/MEDICAID_REGULATIONS.pdf.

⁸ U.S. Department of Health and Human Services. Centers for Medicare & Medicaid Services. Excerpt from the Medicare Benefit Policy Manual: Chapter 16 – General Exclusions from Coverage.

⁹ Medicare Payment Advisory Commission. A Data Book: Health Care Spending and the Medicare Program. June 2015.